

EmeSec Incorporated



MARIA HORTON
President and CEO

Specialty: Technology
Location: Reston, VA
Founded: 2003

IN A NUTSHELL: EmeSec Incorporated provides forward-thinking, results-focused, information assurance and cybersecurity solutions to federal agencies. The company ensures, manages and evolves cloud, mobile and security strategies and expertise for the successful implementation and execution of mission and business requirements.

EXPANDING ITS FOOTPRINT: In 2012, EmeSec saw an opportunity through the Federal Risk Authorization Management Program (FedRAMP) to become an accredited third party assessment organization (3PAO). In 2013, EmeSec's revenue and customer base will begin to incorporate the FedRAMP 3PAO services, allowing the company to expand its footprint into corporate markets and continue on a strong upward trajectory.

THE BEST AND BRIGHTEST: EmeSec has embraced an ongoing and open learning environment focused on personal, professional and organizational improvement. The company's personnel holds the highest security certifications in the industry and is encouraged to take on new certifications consistent with its growth and its customers' requirements.

FOCUSED ON THE FUTURE: EmeSec is successfully pursuing work within its core area of expertise in cybersecurity, especially as it relates to cloud and mobile. As FedRAMP ramps up, more cloud service providers will be seeking 3PAO assessments, allowing EmeSec to reach an entirely new market of cloud service providers as they look to partner with agencies.

"Over the past year, EmeSec helped numerous government agencies break away from inefficient legacy technologies and security practices to transform into early adopters of the right security solutions, such as the adoption of secure mobile solutions."

— *Maria Horton, president and CEO, EmeSec Incorporated*

STRATEGIC MOVES: As one of 17 General Services Administration accredited 3PAOs under the FedRAMP, EmeSec is helping translate essential security practices by working as an adviser to federal and military agencies as it securely moves its services to the cloud and assisting commercial organizations in meeting the FedRAMP certification process.

DHA Group, Inc.



DAVID HALE
President and CEO

Specialty: Management consulting
Location: Washington, DC
Founded: 1994

IN A NUTSHELL: DHA Group, Inc., is a management consulting and contracting firm serving defense and civilian agencies within the federal government. The company has supported customers' mission-critical work by delivering support and technical services, including acquisition management, training, cybersecurity, information assurance, information sharing and e-discovery.

"In striving to do the right thing, DHA Group believes the company has set the bar high for fellow contractors and would-be competitors, as well as established a mindset among customers as to what level of support they should expect from their government contractors."

— *David Hale, president and CEO, DHA Group, Inc.*

BY THE NUMBERS: DHA Group grew from 15 full-time employees, all focused on the FBI, to more than 270 employees serving a variety of federal customers. DHA Group ended 2008 with 300 percent revenue growth, 2009 with 100 percent growth, 2010 with 100 percent growth, 2011 with 227 percent growth and 2012 with 35 percent revenue growth.

THE BEST AND BRIGHTEST: DHA Group is expanding its internal recruiting capabilities to hire employees with additional skill sets and expertise. The company created a chief technologist position with

the charter of defining the direction of future technology in the marketplace and guiding the expansion of DHA's technical offerings.

FOCUSED ON THE FUTURE: DHA Group plans to continue to add service offerings as well as join forces with additional strategic partners in the near future. DHA Group also plans to enlarge its footprint within the federal government.

STRATEGIC MOVES: DHA Group seeks to expand corporate offerings through corporate training and certification. Specifically, DHA plans to support employee training in the form of a Training Management Plan, the Information Technology Infrastructure Library, an International Organization for Standardization and the National Contract Management Association.



FUN FACT

David Hale is a member of the CEO Club's President Advisory Council (PAC). The PAC's guiding premise is that sounding out issues and decisions with a knowledgeable yet detached peer group can improve the odds of success.